# Shubhangi Shreya Lal

- "Enthusiastic about simplifying experiences for the user"

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#### EXPERIENCE

Product Manager Sept 2021 – Present

McKinsey & Company

Atlanta, GA

- Product Manager in the data analytics domain, driving innovation and managing cloud-based data products, services, and support for 30K+ internal and external users, positioning the firm at the forefront of data intelligence
- Achieved \$5M in cost savings through a comparative user experience study, while overseeing value creation, budget management, and implementing the optimal data science and analytics product for the firm
- Led the seamless cloud integration of 600+ data visualization sites across 4 migration waves from on-premises to the cloud, collaborating with engineering, communication, and vendor teams to ensure uninterrupted services
- Spearheaded product vision, prioritization, OKRs, enabling the team to achieve 95% of objectives every quarter
- Directed the design, development, and marketing of the innovative data analytics intranet website, driving 55% user adoption within 3 months of the launch of the one-stop-shop hub
- Transformed licensing environment by spearheading the implementation of login-based license management, reducing license misuse by 42% at the firm
- Led a high-performing team to victory in the internal Ignite competition by devising and presenting an innovative product proposal for the implementation of gamified learning strategies at the firm

# Product Manager Intern

Apr 2021 - Aug 2021

Mission Met LLC

Cincinnati, OH

- Utilized survey and data tracking tools (e.g., PostHog, Hotjar) to optimize strategic planning services for small nonprofits, aligning MMC with a data-driven mindset
- Conducted research to identify user onboarding challenges and successfully implemented an optimized onboarding workflow, resulting in a 30% increase in user engagement and activity

# Graduate Teaching Assistant

Jan 2020 – Aug 2021

School of Information Technology, University of Cincinnati

Cincinnati, OH

• Assisting with Management in IT & Website Management courses in strategic designing of the course material, conducting labs, proctoring as well as grading exams and assignments for over 60 students in each class

## User Experience Researcher

May 2020 – July 2020

Transpixel Studio

New Delhi, India

• Increased leads improving the customer conversion funnel by implementing inbound marketing and designing an optimized landing page for their Google AdWords campaign that maximized their quarterly ROI by 30%

#### Product Development Analyst

Apr 2018 – May 2019

 $Accenture\ Solutions\ Private\ Limited$ 

Mumbai, India

- Led the development and quality assurance of Accenture Life and Annuity Platform (ALIP)
- Launched 17 new life insurance products that spanned over 5 product lines within just 20 months of going live
- Launched ALIP-powered term life product that pioneered the yearly sale by 25% and processed over 1,000 applications within its first month

#### **EDUCATION**

#### University of Cincinnati

Aug 2019 – Aug 2021

Master of Science, Information Technology (GPA: 3.9/4.0)

Cincinnati, OH

- Graduate Assistant Scholarship (GAS), University Graduate Assistantship (UGA) (\$38,347 for top 2% of program)
- Published and Presented Thesis Poster on Design thinking at the 21st Annual ACM SIGITE Conference 2020
- Awarded Hopper Scholar at Grace Hopper Celebration 2020 & Woman in Product 2021 Scholarship

#### Kalinga Institute of Industrial Technology

July 2014 - May 2018

Bachelor of Technology, Electronics and Instrumentation

Bhubaneswar, India

### TECHNICAL SKILLS

Methodologies: Agile, Product Strategy, Product Roadmaps, Budget Management, UX/UI Design, Design Thinking Research: Qualitative Research, Consumer Behavior, Usability Testing, User Interviews, Data Storytelling Design: Illustrator, Photoshop, Sketch App, Procreate, Adobe XD, CAD Illustration, Adobe Premiere, Jamboard Technologies: JIRA, Python, Tableau, PowerBI, KNIME, Drupal, Alteryx, R, Slack Block Kit, IBM SPSS, CSS